ASIST THE WHIP-MIX PROVEN PROCESS

**ASSESS**
We ask questions and listen to learn about your needs
We confirm that we are a good fit

**SOLVE**
Present a solution and provide a quote based on your budget, needs and deliverability
Follow up to answer questions

**IMPLEMENT**
Confirm order
Validate payment terms
Deliver to meet expectations

**SUPPORT**
Provide training, educational resources
Honor warranty and service agreements
Provide solutions for continuous improvement

**TRACK**
On-going technical support
Respond to customer feedback
Analyze product trends