

# ASIST

THE WHIP-MIX PROVEN PROCESS



We ask questions and listen to learn about your needs

We confirm that we are a good fit

Present a solution and provide a quote based on your budget, needs and deliverability

Follow up to answer questions

Confirm order

Validate payment terms

Deliver to meet expectations

Provide training, educational resources

Honor warranty and service agreements

Provide solutions for continuous improvement

On-going technical support

Respond to customer feedback

Analyze product trends